



Proposal Evaluation

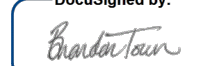
Laboratory and Science Equipment, Supplies, and Related Technology and Services RFP #020723

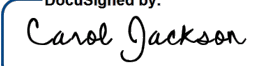
Possible Points		Across International	Carolina Biological Supply Company	Controlled Environments Limited	Eppendorf North America	Flinn Scientific Inc	Neta Scientific, Inc.
Conformance to RFP Requirements	50	36	44	39	44	40	40
Pricing	400	315	338	281	324	280	321
Financial Viability and Marketplace Success	75	58	63	57	62	58	57
Ability to Sell and Deliver Service	100	72	83	77	86	80	74
Marketing Plan	50	35	44	34	43	40	40
Value Added Attributes	75	55	64	62	64	58	63
Warranty	50	40	41	43	45	41	39
Depth and Breadth of Offered Equipment, Products, or Services	200	171	175	150	170	173	155
Total Points	1,000	782	852	743	838	770	789
Rank Order		5	1	10	2	7	4

Possible Points		Nikon Instruments Inc.	NIBSoft	Possible Missions Inc.	Science Safety Inc.	Thomas Scientific Holdings, LLC	USA Scientific, Inc.
Conformance to RFP Requirements	50	37	36	42	39	42	40
Pricing	400	319	325	297	310	289	289
Financial Viability and Marketplace Success	75	47	52	59	52	60	57
Ability to Sell and Deliver Service	100	66	64	72	68	83	75
Marketing Plan	50	30	38	41	41	43	36
Value Added Attributes	75	50	52	64	60	62	62
Warranty	50	37	38	38	37	41	39
Depth and Breadth of Offered Equipment, Products, or Services	200	156	135	165	145	172	159
Total Points	1,000	742	740	778	752	792	757
Rank Order		11	12	6	9	3	8

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